

byte<sup>XL</sup>

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding is executed on this 15<sup>th</sup> Day of March 2021 at Hyderabad by and between: -

M/s. BYTEXL INDIA PRIVATE LIMITED (A subsidiary of KP2 Associates LLC, USA) a company registered at HYDERABAD(Telangana), having its office at 16/1/25, Road No.7, Ida Nacharam Hyderabad, TG - 500076, being represented by its Authorised Representative Mr. Raman Subramanyam (hereinafter referred to as "First Party" which term shall include all its successors in interests and permitted assignees)

And

Sanskriti School of Engineering [Address: Beedupalli, Knowledgepark, Prashanthigram, Puttaparthi, Andhra Pradesh 515134, India] (hereinafter referred to as the "Second Party" which term shall include all its successors in interests and permitted assignees)

WHEREAS the First Party is in the business of providing a platform that offers access to programming and coding courses, via the ByteXL website URL namely bytexl.in, bytexl.com and through ByteXL mobile application.

WHEREAS the Second Party is in the activity of providing engineering education to students.

WHEREAS both parties are desirous of synergising their core competencies and have agreed to enter into this Memorandum of Understanding on the following terms and conditions: -

**I. PURPOSE AND OBJECTIVE**

- 1) The main objective and purpose of this Memorandum of Understanding is to promote cooperation in academic education and research using cyber security, artificial intelligence, deep learning, IOT, blockchain and skill development tools by both parties.
- 2) This MOU shall be valid for Financial arrangements only for the training period
- 3) Both parties shall take all reasonable steps to ensure successful completion of the collaboration and cooperate with each other in duly carrying out the obligation agreed upon

**II. FORMS OF COOPERATION**

- 1) The First Party shall enlist the Second Party and the Second Party shall enlist the First Party as each other's STRATEGIC PARTNER in each other's website, brochures, or other marketing material.

2) This agreement is mutually exclusive i.e. both parties do not have exclusive rights on the other side.

Principal  
Sanskriti School of Engineering  
Beedupalli Road, Prashanthigram,  
PUTTAPARTHI - 515 134,  
Anantapuramu (D) A.P.



### III. FINANCIAL ARRANGEMENTS

#### a. Payment Details

S. No	Product	Description	Discounted Price	Students
1	Explore Platform 60 hours of instructor-led training	<b>Year-1</b> Foundation courses C & Python (1 per term)	RS 1000 / year per user	150 / batch
2	Explore Platform 75 hours of instructor-led training	<b>Year-2</b> Advanced courses <ul style="list-style-type: none"> <li>Advanced Python</li> <li>DBMS,</li> <li>Data structures,</li> <li>Algorithms,</li> <li>Soft skills</li> </ul>	RS 1200 / year per user	150 / batch
3	CRT, company specific Placement Assistance 140 hours of instructor-led training	<b>Year-3 (batch 2022)</b> <ul style="list-style-type: none"> <li>Campus Recruitment Training</li> <li>Advance Industry Skills</li> </ul>	Rs 3500 / year Per user	60 / batch
4	CRT, Technical training 100% Placement Assistance 80 hours of instructor led training	<b>Year-4 (batch 2021)</b> <ul style="list-style-type: none"> <li>Campus Recruitment Training</li> <li>Technical Training</li> </ul>	Rs 3000 / year Per user	60 / batch

#### b. Payment Terms and Conditions

- i. The details of pricing are confidential and must not be disclosed to any other college
- ii. This cost does not include GST
- iii. The actual cost could vary based on the number of students
- iv. The Second Party shall pay the First Party, as mentioned herein below -

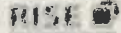
**1. 50% should be paid before the program starts**

Ph: +91 91000 74545, 91009 74518, 19, 43



*Anantapuram*  
 Principal  
 Sanskriti School of Engineering  
 Beedupalli Road, Prasanthnigam,  
 PUTTAPARTHI - 515 134,  
 Anantapuram (D) A.P.

SANSKRITHI SCHOOL OF ENGINEERING

Driven by creativity & innovation  
Affiliated to JNTUA & recognised by AICTE, New Delhi  
International Association With RISE 



2. Remaining 50% balance at the end of the program
- v. Any change in the above could impact and lead to change in the overall cost of the program

IV. LEGAL RELATIONSHIP

None of the terms of this Memorandum of Understanding shall be construed to confer any legal relationship between the parties.

V. DURATION

The duration of this Memorandum of Understanding shall be for a period of one years from the date of this Agreement. Both parties shall have the option to renew this Memorandum of Understanding for a further period of three years by written consent of both parties.

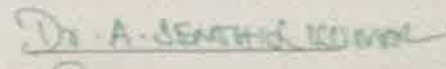
Both parties may cancel this Memorandum of Understanding by giving three months prior written notice delivered to the other party.

IN WITNESS WHEREOF, this Memorandum of Understanding is executed on this 15<sup>th</sup> day of March 2021 in the presence of witnesses with free will and without any undue influence or duress.

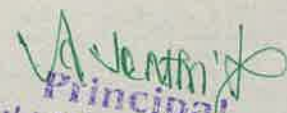
  
FIRST PARTY

S V Raman  
ByteXL India PVT LTD.  
Executive Director  
March 15, 2021

  
SECOND PARTY

  
Principal  
Principal  
Sanskriti School of Engineering  
Beedupalli Road, Prasanthingram,  
PUTTAPARTHI - 515 134,  
Anantapuramu (Dt) A.P.



  
Principal  
Sanskriti School of Engineering  
Beedupalli Road, Prasanthingram,  
PUTTAPARTHI - 515 134,  
Anantapuramu (Dt) A.P.

Behind Sn Sathya Sai Super Speciality Hospital, Beedupalli Knowledge Park  
Prashanthi gram, Puttaparthi, ANANTHAPUR (Dt) - 515 134  
Ph: +91 91000 74545, 91009 74518, 19, 43

## Memorandum of Understanding

This Memorandum of Understanding is made on this 20<sup>th</sup> day of June 2021 by  
& between

Sanskriti School of Engineering and School of Business, a premier  
Institution and having its location at Puttaparthi, Andhra Pradesh,  
(hereinafter referred to as "INSTITUTION" which expression shall unless  
repugnant to the context or meaning thereof include its successors in  
interest and permitted assigns and also its affiliates) of the FIRST  
PART

and  
TSILICON & its affiliates, having its' registered office at 3-503, Purva  
Fountain Square, Marathalli, Bangalore- 560037, (hereinafter referred to  
as "COMPANY" which expression shall unless repugnant to the context or  
meaning thereof, include its successors in interest and permitted  
assigns) of the SECOND PART;

The INSTITUTION and the COMPANY are collectively referred to as  
"Parties" and individually as "Party".

The INSTITUTION is engaged in offering Undergraduate Postgraduate  
(Engineering by Research) degrees in Science, Engineering, and  
Management.

The COMPANY is a well funded Solutions and Services company providing  
cutting edge solutions in VLSI, Embedded, IoT solutions and AI/ML  
domain.



part of its vision to enhance the skill  
entrepreneurial appetite, innovation to bridge the gap between Industry  
& academia, the INSTITUTION has invited the COMPANY to identify  
potential areas of collaboration and work towards a long

*Principal*  
Principal

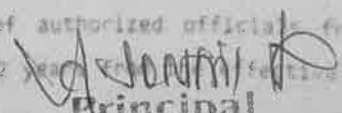
Sanskriti School of Engineering  
Beedupalli Road, Prasanthiagram,  
PUTTAPARTHI-515131,  
Anantapuramu (Dt) A.P.

standing & mutually beneficial partnership. The company intends to reciprocate to collaborate in all these areas & increase its research & solution design capability.

The above goals will be accomplished by undertaking the following activities:

1. INSTITUTION would provide their interested students, researchers, IT infrastructure and lab facilities to COMPANY in setting up specific training and associated workshops in the areas of VLSI, IoT, Embedded solutions and H/ML.
2. COMPANY feels privileged & honored to associate with the noble objectives of the institution and would collaborate to accomplish these objectives by deploying processes, industrial knowhow & resources (including trainees). The COMPANY will help in creating a Center of Excellence in VLSI and AI/ML domain. The scope of work would be as follows:
  - a. COMPANY will help in VLSI curriculum development, from Architecture to GDS. For the first 2-3 years, it will be part of the Institute and thereafter it will be part of a project. The INSTITUTION will identify professors and will be trained by the COMPANY both remotely and on-site. After the training, the COMPANY will help with the development of the chip through the college. The INSTITUTION will have to sign up with fabrication aggregators, like IMEC and MOSIS to get the PDK in house. Once the PDKs are produced, COMPANY will outline the architecture of the product and help to close the design from timing and DRC perspective.
  - b. COMPANY will assist in developing IoT products, from PCB design to firmware development and productization.
  - c. COMPANY will provide expertise in developing open source EDA tools. The COMPANY will partner with the CS department and share some of the industry standard algorithms which would need optimization. The CS along with the EE department will develop the code and test out on industry standard designs.
  - d. COMPANY will assist in AI/ML and data science courses and will help in tying up with companies to bring industry projects.
  - e. COMPANY will assist in creating a Robotics program which will include the Mechanical, CSE and EE departments.
3. COMPANY will also work with the School of Business and Engineering to set up an Incubator unit for Entrepreneurship programs.
4. Any innovation disclosures & products derived out of such collaboration will be co-owned by the parties the terms of which will be defined in the SOW.

This MOU is at-will and may be modified by mutual consent of authorized officials from the INSTITUTION and COMPANY in written form. This MOU is valid for 2 years from the effective date and can be suitably extended upon mutual consent.

  
Principal

Sanskriti School of Engineering  
Beedupalli Road, Prasanthigram,  
PUTTAPARTHI - 515 134.  
Anantapuramu (Dt) A.P.



CONTACT INFORMATION

INSTITUTION  
Dr. Bala Koteswari,

Sanskriti School of Business, Puttaparthi,  
Andhra Pradesh.  
+91-9945211674  
sbsacademics@sanskritibschool.com

COMPANY

Kota Rao Kotapally

CEO,

TSILICON,

503, Kurva Fountain Square, Marathalli

Bangalore- 560037

+91-9845760775

www.tsilicon.com

In witness whereof, the parties to this MOU through their duly authorized representatives have executed this MOU on the days and dates set out below, and certify that they have read, understood, and agreed to the terms and conditions of this MOU as set forth herein.

INSTITUTION :

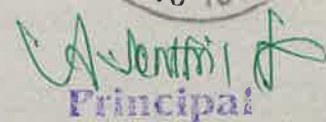


Dr. Bala Koteswari  
Sanskriti School of Business,  
Puttaparthi.

Date : 22.07.21



COMPANY :



Principal  
Sanskriti School of Engineering  
Beedupalli Road, Prasanthnigam,  
PUTTAPARTHI - 515 134.  
Anantapuramu (D) A.P.  
Date : 20th July, 2021

Kota Rao Kotapally,  
CEO, Tsilicon,  
Bangalore.



# THE CENTER OF EXCELLENCE

## Non-Committal MOU for QUANTUM LEARNINGS Centre of Excellence

1. This Memorandum of Understanding is being executed on **01.07.2021** date between M/s Quantum Learnings. A Microsoft-GTP (Global Training Partner) and Certiport CATC having its Registered office at 193, 3<sup>RD</sup> Floor, Vinobhapuri, Lajpat Nagar-II, NewDelhi-110024 and represented by Mr. Sandeep Giyyan JJethani (Director Institutional, Collaboration ) hence **for purpose of MOU known as 'Delivery Partner' and Sanskriti School of Engineering, Puttaparthi** represented by **Dr.A.SENTHIL KUMAR, PRINCIPAL, SSE**, hence **for purpose of MOU known as 'Resource Partner'**.
2. As an QUANTUM LEARNINGS Centre of Excellence, resource partner would get to offer programs mapped and bundled with Certifications of **Microsoft, Apple, EC Council, Autodesk, Adobe, Mississippi State University, University of Texas**, in their campus the same would be applicable for students from all streams like IT/ CS, ECE, E&TC, mechanical, commerce, finance, marketing etc, in online / offline mode.
3. **'Resource Partner' is not required to make any investment for the COE program.**
4. **'RESOURCE PARTNER' does not commit to provide any assurance on the number students to be enrolled for the online training and certification program.**
5. Students enrolment is **purely voluntarily** and if they are interested they would directly enrol online and make payment against certification to Quantum Learnings, **'RESOURCE PARTNER'** is nowhere responsible or involved w.r.t financials against the same.
6. **'RESOURCE PARTNER' would ensure full students participation for department wise free webinars being conducted by Quantum learnings for their University/ College/ Institution.**
7. **'RESOURCE PARTNER' will get campus wise COE licence for students and their faculty's based on the total strength in the campus along with COE Plaque.**
8. As part of QUANTUM LEARNINGS centre of excellence, resource partner would get access to mentorbuddy.com a smart AI based placement and aptitude preparation portal.
9. Though the initial period of campus licence issued is for period of one year however in-case of any changes in the program and its structure whether partial or in total, same would be communicated at least 60 days in advance to the institution and it would be solely their voluntary decision whether to continue for the program.
10. **'RESOURCE PARTNER' faculty members can participate in the 'free' online Faculty Development Programs being offered throughout the year for the technical and Non-teaching staff as they would also get their Certification for the same.**



**Principal**  
Sanskriti School of Engineering  
Beedupalli Road, Prasanthnigram,  
PUTTAPARTHI - 515 134.  
Anantapuramu (Dt) A.P.

11. Free Trainings for students who voluntary enrol for certification will be executed through Instructors live online.
12. In-case if the International certification programs or exams are conducted offline the, resource partner would provide the necessary infrastructure, like labs with computers, LCD projectors, internet etc and for that duration would allocate time slot for the execution of the same as per mutual consent.
13. Prices of the voluntary certification for students and other related services are subject to revision as per the policy and changes due to impact of dollar price or any change in state or central govt taxes as and when applicable. However, same would be updated on the portal well in advance.
14. If Resource Partner is satisfied with the services provide by COE they would issue a letter of appreciation for the same.

For

*A. Jeyaraj*  
01/07/2021

Dr

**Dr. A. SENTHIL KUMAR**

B.E. M.E. M.S.A. PGDYLSE. DESH. PONDICHERRY  
(FIFTH YEAR SENIOR ENGINEERING TECHNOLOGY)

Principal

Sanskriti School of Engineering

PUTTAPARTHI - 515 134

For

*Sandeep Jiyan*

For Quantum Learning's

**QUANTUM LEARNINGS**

**Mr. Sandeep Giyyan JJethani**  
(Head Institutional Collaboration)

Witness

Signature

Date

*N. Pranavi*  
17/7/21

*N. PRANAVI*

*Asst. prof (ECE)*

Witness

Signature

Date:

*T. Lakshmi*

*A. Jeyaraj*

Principal

Sanskriti School of Engineering

Beedupalli Road, Prasanthngram.

PUTTAPARTHI - 515 134.

Anantapuramu (Dt) A.P.





SSE



## MEMORANDUM OF UNDERSTANDING

# CENTER OF EXCELLENCE FOR EMERGING TECH



*Adventan*  
Principal

Sanskrithi School of Engineering  
Beedupalli Road, Prasanthigram,  
PUTTAPARTHI - 515 134.  
Anantapuramu (Dt) A.P.

Sanskrithi School of Engineering

Behind Sri Sathya Sai Super Speciality Hospital,

Beedupalli Road, Prasanthigram

Puttaparthi-515134

Blackbuck Engineers Pvt. Ltd.

Jubilee Square, 1128, 3rd floor, Rd Number 36, Jubilee Hills, Hyderabad, Telangana 500033

# CENTRE FOR EMERGING TECHNOLOGIES

Artificial Intelligence | Machine Learning |  
Data Science | Internet of Things

To bring premier and practical knowledge closer to students and professionals. This, bridging the gap, we do by bringing industry to students

This Memorandum of Understanding ("MoU") is executed in JULY 2021 between:

**Blackbuck Engineers Pvt. Ltd.** registered at 5-124/1, Chandanagar, Hyderabad and operating at Jubilee Square, 1128, 3rd floor, Rd Number 36, Jubilee Hills, Hyderabad, Telangana 500033 as FIRST PARTY, hereafter referred as **Blackbuck**.

AND

**Sanskriti School of Engineering** Behind Sri Sathya Sai Super Speciality Hospital, Beedupalli Road, Prasanthigram Puttaparathi-515134 as SECOND PARTY hereafter referred as **Institution**. Blackbuck and Institution are individually referred as "party" and together as "parties"

## WHEREAS

1. The Institution was established in 2015 with a vision and mission of imparting quality technical education to students.
2. Blackbuck is an EduTech organization into technology & management.
3. Institution and Blackbuck together partner to deliver Advanced Skills in Emerging Technologies and provide industry focus to students.
4. Blackbuck would bring in its expertise related to Incubation centres.
5. In pursuance of the aforesaid, the Parties hereto wish to record under this MoU, the terms of their mutual understanding in order to establish a framework for initiating innovative models of the course and Centres of Excellence.

NOW THE PARTIES HERETO AGREE AS UNDER

## ARTICLE 1: SCOPE OF THE MoU

1. This document covers the key terms and conditions for conducting programs for the Institution that are related to establishment of Centre of Excellence for Emerging Technologies.
2. The MoU covers generic agreement terms and conditions related to: (1) Job skills (2) Building ecosystem for innovation through number of courses and initiatives (3) Setting stage for industry interaction and contribution.

*V. Senthil*  
Principal

Sanskriti School of Engineering  
Beedupalli Road, Prasanthigram  
PUTTAPARTHI - 515 134.  
Anantapuramu (Dt) A.P.



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## ARTICLE 2: ROLES AND RESPONSIBILITIES OF BLACKBUCK

1. Blackbuck shall offer various programs and services through our online platform to its partner colleges that include:
  - i. **Faculty Enablement Program** - Blackbuck shall thoroughly recognize the internal faculty services and conduct FDP on Mutual Understanding.
  - ii. **Training Programs** - Blackbuck shall provide a continuous set of processes, domain based or technology workshops where students choose to attend any stream of their choice -
    - i. Artificial Intelligence
    - ii. Machine Learning
    - iii. Data Science
    - iv. Cloud
    - v. Cyber Security
    - vi. Internet of Things
  - iii. **Professional Certifications** : Student also will be accessed to certain courses to build corporate skill set like Digital Marketing , Entrepreneurship, Design thinking, Project management
  - iv. **Webinars & Guest Lectures** - Industry leaders communicate with students on latest AI and technology developments in the industry through our online sessions.
  - v. **Student Support**-A Student network platform to connect and explore students across India for learning and development and help Through internships selected students, Campus voice on personality development, placements support&ideathons
  - vi. **Certification Programs**- Certifications will be categorized and issued on course completions based on participation and also merit list
  - Placement Assistance** - Placement assistance through mock interviews, Connects, Jobpostings.

## ARTICLE 3: ROLES AND RESPONSIBILITIES OF THE INSTITUTION

1. The institution shall provide necessary support to Blackbuck to promote the program for enrolment of the students into courses.



*(Signature)*  
Principal  
Sanskriti School of Engineering  
Beedupalli Road, Prasanthnagar,  
PUTTAPARTHI - 515 134.  
Annapurna

# CENTRE FOR EMERGING TECHNOLOGIES

Artificial Intelligence | Machine Learning |  
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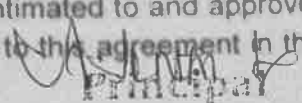
To bring premier and practical knowledge closer to students and professionals. This, bridging the gap, we do by bringing industry to students

## ARTICLE 4: JOINT RESPONSIBILITIES

1. Both the parties can review and assess the quality of the courses or programs as and when required.
2. Both the parties are collectively responsible to create an ecosystem for Incubation, Startups, and Industry Interaction.
3. Both the parties shall put sufficient effort for the success and progress of each and every joint initiative.
4. Both parties shall agree to fulfil their roles and responsibilities with integrity in an ethical manner.

## ARTICLE 5: Commercial

1. The fee for Center of Excellence membership is Rs.2000/-per year per student. This will be completely paid by student
2. The fee shall be collected by agreed Institution and Blackbuck in the campus through online / offline payment methods from students.
3. Any new program introduced as part of CoE that has fee shall be intimated to and approved by the Institute. A special agreement will be done as an extension to this agreement in that case

  
Principal  
Sanskriti School of Engineering  
Beedupalli Road, Prasanthnagar,  
PUTTAPARTHI - 515 434.  
Anantapuramu (DR) A.P.

## ARTICLE 6: LEGAL TERMS

- Both the parties can declare about the tie-up on their website or any other public platform.
5. Any IP that has come up through ideas from students or staff is property of the college / university.
6. If there is any dispute with the student(s), the Institution and Blackbuck will together resolve the same in best interest of the student(s). Any course started by the student has to be complete till certification. However there will be an exit possibility for students by producing a valid reason approved by both Institution and Blackbuck.



# CENTRE FOR EMERGING TECHNOLOGIES

## Artificial Intelligence | Machine Learning | Data Science | Internet of Things

To bring premier and practical knowledge closer to students and professionals. This, bridging the gap, we do by bringing industry to students

7. Blackbuck will try best to bring renowned and hands-on faculty from real-time industry. The students will be joining the course (or) **training** on their self-interest.
8. Institution not commit for any minimal or maximal strength of student or staff in the programs proposed by Blackbuck
9. Intellectual Property and Trademarks - Both the parties will continue with their respective trademarks including that of any improvements or work done at its own cost for this AGREEMENT. However, any course delivery for academic purposes that does **not** contain any IP related information - video, audio, text material thus made through this collaboration - shall be made available online for a larger audience.

### ARTICLE 7: TERMS AND TERMINATION

1. This AGREEMENT will come into effect on the date of signature and will remain in force for four years until either of the two parties serves a written notice to the other at their addresses mentioned as above by registered post of its intention to terminate the Agreement in which case it will terminate one month after the receipt of such a notification.
2. The agreement can be renewed on expiry on mutually agreed terms and conditions. Notwithstanding anything in this MoU, neither Party shall be liable to the other for any failure to achieve any of the objectives and undertakings herein.
3. However, commitments made by either party in respect of personnel hired or equipment ordered, under this MoU would be honoured by respective parties. Termination shall be effective only after the obligations towards a running batch are completed.

### ARTICLE 8: MODIFICATIONS

- The AGREEMENT may be amended by mutual consent through an exchange of correspondence between the two Parties.
2. Such amendments come into existence only by a written agreement duly signed by persons authorized on behalf of each party.



*Adeniti K*  
Principal  
Sanskriti School of Engineering  
Beemuru Road, Prasanthnagar,  
PUTTAPARTHI - 515 134.  
Anantapuramu (Dt) A.P.

# CENTRE FOR EMERGING TECHNOLOGIES

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To bring premier and practical knowledge closer to  
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we do by bringing industry to students

## ARTICLE 9: DISPUTE RESOLUTIONS

1. If any dispute connected with the formation, performance, interpretation, nullification, termination or invalidation of this Agreement ("Dispute") is not resolved by the Parties, the Parties shall within thirty (30) days of written notice from one Party to the other Party (a "Dispute Notice") hold a meeting to try and resolve the Dispute ("Dispute Meeting").
2. Each Party shall use all reasonable endeavours to send a representative who has authority to settle the Dispute to attend the Dispute Meeting and that representative exercising good faith shall try and resolve the Dispute amicably within forty five (45) business days of the service of the Dispute Notice.
3. In the event that a Dispute is not resolved amicably within forty five (45) Business Days of the service of the Dispute Notice, whether or not a Dispute Meeting has been held, either Party may refer the Dispute to arbitration in accordance with the Rules, which Rules are deemed to be incorporated by reference into this clause.
4. For the purpose of any arbitration proceedings commenced pursuant to this clause: The number of arbitrators shall be one; The arbitration shall take place in the state of Telangana, India;
5. The language to be used in the arbitral proceedings shall be English.

## ARTICLE 10: OTHER TERMS AND CONDITIONS

1. Institution or Blackbuck is not responsible for providing placements or placement assistance for the candidates admitted into the course.
2. While the MOU is under force, either Institution or Blackbuck should restrain from poaching any resources presently working with their respective entities. They should not be employed directly or in-directly by any party without the consent in writing of the other party.
3. Notwithstanding anything contained in the rules, the administrative rules, regulations, discipline and conduct rules procedures being applicable to the regular students of the college are applicable to the participants in mutatis-mutandis.

*[Signature]*  
Principal

Sanskriti School of Engineering  
Beedupalli Road, Prasanthingram,  
PUTTAPARTHI - 515 134.  
Anantapuramu (Dt) A.P.



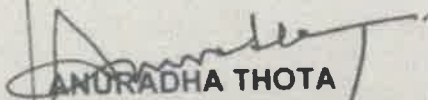
# CENTRE FOR EMERGING TECHNOLOGIES

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To bring premier and practical knowledge closer to students and professionals. This, bridging the gap, we do by bringing industry to students

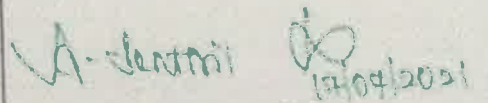
Date of signature of the MoU:

FOR BLACKBUCK  
FIRST PARTY



**ANURADHA THOTA**  
Chief Executive Officer  
Blackbuck Engineers Pvt. Ltd.  
Jubilee Hills  
Hyderabad

FOR SANSKRITHI SCHOOL OF ENGINEERING  
SECOND PARTY



**Dr.A.SENTHIL KUMAR**  
B.E., M.E., MBA, PGD.VLSI, DISM, Ph.D(IITR), PDF(TUT SA), Senior PDF(VSB-TUO, EUROPE)  
Principal  
Sanskriti school of engineering  
Behind Sri Sathya Sai Super Speciality Hospital,  
Beedupalli Road, Prasanthigram  
Puttaparthi-515134

Dr. A. SENTHIL KUMAR  
B.E., M.E., MBA, PGD.VLSI, DISM, Ph.D(IITR), PDF(TUT SA), Senior PDF(VSB-TUO, EUROPE)  
Principal  
Sanskriti School of Engineering  
PUTTAPARTHI - 515 134



**Dr. A. Senthil Kumar**  
Principal  
Sanskriti School of Engineering  
Beedupalli Road, Prasanthigram,  
PUTTAPARTHI - 515 134,  
Anantapuramu (Dt) A.P.



## Memorandum of Understanding between

Sanskriti School of Engineering  
Beedupalli Palli Road  
Puttaparthi, India

and

Research Industrial Systems Engineering (RISE) GmbH  
Concorde Business Park F  
2320 Schwechat, Austria

With the common aim of strengthening the cooperation of researchers in both countries (Austria and India), the RISE Ltd and the Sanskriti School of Engineering (SSE) herewith conclude an agreement on scientific cooperation.

### 1. Purpose of this Memorandum

The purpose of this Memorandum is to intensify scientific cooperation between RISE and the SSE (hereinafter referred to as "the Parties") and to enhance funding of the following collaborative activities in all fields of research through the following

as well as the foundation of a new research center in India with RISE and SSE as partners in joint research projects



Research Industrial Systems Engineering (RISE)  
Forschungs-, Entwicklungs- und Großprojektberatung GmbH  
Am Concorde Park F  
2320 Schwechat  
Austria, Europe

*Anantha*  
Principal  
Sanskriti School of Engineering  
Beedupalli Road, Prasanthiagram,  
PUTTAPARTHI - 515 134.  
B. Anantapuramu (Dt) A.P.  
BLZ 20111 - Konto-Nr. 286-382-605/00  
IBAN: AT47 2011 1286 3826 0500 - BIC: GIBAA1333





- b) Cooperation of Research Training Groups and "Scientific Schools"
- c) Joint seminars
- d) Research stays
- e) Other cooperative activities that are mutually agreed upon

The rules -modus vivendi- for the respective activities are going to be elaborated jointly by the Parties and will be based on the principles given below.

## 2. Forms of Cooperation and Funding

- a) Foundation of a new research center with RISE and SSE as partners

RISE and SSE plan to set up a completely new research center in India, to collaborate and extend research in different topics:

- Introduction of IT in rural areas
- Business Organization and Software
- Restaurant Organization and Software
- Researching and Identifying curriculum for MBAs in IT and Software Engineering
- Researching and Identifying curriculum for MBAs in food and beverages as well as in tourism and hotel industry.



Joint Research Projects

the sending Party shall cover the international travel costs of the researchers from the sending country, while the receiving Party shall cover the maintenance costs. Costs for personnel, equipment, and consumables shall be covered by the Parties separately. Funding may be complemented by other national or European sources. In special cases this rule can be discussed.

*V. Venkatesh*  
Principal

Sanskriti School of Engineering  
Beedupalli Road, Prasanthnagar,  
PUTTAPARTHI - 515 134.  
Anantapuramu (Dt) A.P.

- c) Cooperation of Research Training Groups and Doctoral Teams

Both partners encourage the cooperation of Research Training Groups and "Scientific Schools". Therefore, RISE and SSE prepare activities such as:

- joint workshops
- student exchange
- joint summer schools
- exchange visits of scientists

- and others. The details of the relevant procedures are fixed when the cooperation is further planned.

#### d) Joint Seminars

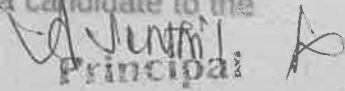
Joint seminars are designed to prepare or advance collaborative activities. They may be held in either Austria or India. As a rule, the sending Party shall cover the international travel costs of the participants from the sending country, while the hosting Party shall cover the maintenance costs and domestic travel costs. Other conference expenses shall be funded by the Parties according to their corresponding regulations. In special cases this rule can be discussed.

#### e) Research stays

Research stays in the partner country are designed to enable researchers to build up or intensify collaborative activities. The sending Party shall support the international travel costs and costs for maintenance.

### 4. Exchange of Programme Directors and Programme Officers

In order to promote bilateral cooperation the parties may exchange programme officers for short visits. In such cases, the sending Party proposes a candidate to the receiving Party for approval.

  
Principal  
Sanskriti School of Engineering  
Beedupalli Road, Prasanthingram,  
PUTTAPARTHI - 515 134.  
Anantapuramu (Dt) A.P.

### 5. Miscellaneous

This Memorandum shall be valid for a period of three years and shall subsequently extend thereafter annually or as specifically will be agreed upon, unless any of the Parties terminates it by giving a written notice six months in advance. Amendments to the Memorandum may be made by mutual agreement of





the two Parties. Termination of the agreement will not affect activities that have already been approved or are in progress under the terms of this Memorandum.

The Memorandum is subject to the availability of funds in the budget of the parties and the applicable laws and regulations of their respective countries.

### 6. Signatures

RISE - Research Industrial  
Systems Engineering GmbH  
Am Copcorde Park F  
2320 Schwechat - Austria



Schwechat, Austria

01.08.2021

Univ.Prof. DI-Dr. Thomas Grechenig

Management RISE

Puttaparthi, India

01.08.2021

Vijay Bhaskar Reddy

Chairman Sanskrithi School of Engineering



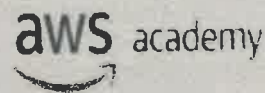
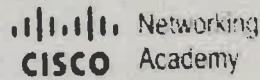
*Handwritten signature of Principal*  
Principal

Sanskriti School of Engineering  
Beedupalli Road, Prasanthingram,  
PUTTAPARTHI - 515 134.  
Sanskriti (P) A.P.



**SANSKRITHI SCHOOL OF ENGINEERING  
 ANDHRA PRADESH**

is proud member of **EduSkills**  
 — to offer —  
 Global Academy Programs



*[Signature]*  
**Principal**  
 Sanskriti School of Engineering  
 Beedupalli Road, Prasanthingram,  
 PUTTAPARTHI - 515 134,  
 Andhra Pradesh (D) A. P.

**MEMORANDUM OF UNDERSTANDING**

**BETWEEN**

**EduSkills Foundation ("EduSkills")**

**AND**

**Sanskriti School of Engineering**

**FOR EDUSKILLS MEMBERSHIP PROGRAM**

This Memorandum of Understanding ("MOU") is effective from the date of signatures below ("Effective Date"); hereinafter, each a "Party" or together, "the Parties". EduSkills will be referred as "First party" and other party will be referred as "Second party".

The Parties have been discussing a proposed collaboration in the area of "Skill Development, IT Education and Workforce Development Programs" ("Collaboration Areas").

Now the Parties agree as follows:

**A. NON-BINDING TERMS.**

The Parties understand that MOU is intended only to summarize the current understanding of the parties with respect to the principal terms of the proposed collaboration.

The Parties understand that this MOU is intended only to summarize the current understanding of the Parties with respect to the Collaboration Areas and to facilitate their further discussions regarding certain objectives of the proposed partnership, as more fully described in Exhibit A, which are non-binding on the Parties. The terms and objectives set forth in Exhibit A shall be used for discussion purposes only and shall not be deemed to create any rights or obligations for or on behalf of any Party.

**B. BINDING TERMS**

The Parties hereby acknowledge and agree that the following subsections under this Section B (Binding Terms) shall be binding and create legal rights and obligations on the Parties.

**1. Confidentiality**

In this MOU "Confidential Information" means any information or data, irrespective of the form and nature thereof, that is material to the Party disclosing such information ("Discloser") to the other Party ("Recipient"), including, but not limited to technical know how, specifications, designs, models, software, techniques, drawings, processes, as well as industrial and intellectual property rights, business information, trade secrets, customer lists, financial information, process, costs, sales and marketing plans, information posted on their respective websites or any other information with the Recipient knows or reasonably ought to know is confidential, proprietary or trade secret information of the Discloser.

The Recipient shall at all times, both during the term of this MOU and for a period of at least three (3) years after its expiration or termination, keep in trust and confidence all such Confidential Information, and shall not use such Confidential Information other than for the purpose of fulfilling its obligations under this MOU, nor shall the Recipient disclose any such Confidential Information to any third party without the Disclosing Party's written consent. Upon termination of this MOU or written request from the Discloser, the Recipient shall, within fifteen (15) days from such termination or request, return all Confidential Information and any and all copies thereof to the Discloser, or at the Discloser's option, destroy the Confidential Information and any and all copies thereof, and certify such destruction.

The obligations of confidentiality set forth herein shall not apply to information which:  
a. Was rightfully in possession of or known to the Recipient without any obligation of confidentiality program, to receiving it from the Discloser;  
b. Is, or subsequently becomes, legally and publicly available without breach of this MOU; (Dt) A.P.



*[Signature]*  
**Principal**

Sanskriti School of Engineering  
PUTTAPARTHI - 515 134.



*[Signature]*

- c. Is rightfully obtained by the Recipient from a source other than the Discloser, without any obligation of confidentiality; or
- d. Is developed by or for the Recipient without use of the Confidential Information.

The Recipient may only disclose Confidential Information pursuant to a valid order issued by a court or governmental agency, provided that the Recipient provides the Discloser

- a. Prior written notice of such obligation; and
- b. The opportunity to oppose such disclosure or obtain a protective order.

The Confidential Information shall remain the property of the Discloser and no license to any existing or future intellectual property rights or Confidential Information is granted or implied under this MOU.

All Confidential Information is provided "AS IS". The Discloser shall not be liable for any inaccuracy or completeness of the Confidential Information, nor are there any express or implied representations or warranties by either party to the other, including with respect to the infringement of any intellectual property rights or any right of privacy, or any rights of third persons.

## 2. Scope

The scope of this MOU does not cover any development work, testing, licensing, distribution, support, sales, or maintenance. Should the Parties decide to pursue such matter that is outside the scope of this MOU, the Parties shall enter into a development, license, distribution, or other appropriate written agreement(s) accordingly.

## 3. Publicity

The Parties hereby agree that no press release or other public announcements regarding this MOU or any agreements contemplated thereby shall be made without prior review and written agreement signed by a duly authorized representative of the other Party.

## 4. Term and Termination

The Parties agree that this MOU shall be effective as of the Effective Date and shall continue in effect until the earliest occurrence of one of the following: (1) the execution of a definitive MOU or definitive agreement relating to the scope of this MOU; (2) written notice by one Party to the other of termination of this MOU; or thirty six (36) months from the Effective Date of this MOU. Section B (including all subsections) shall survive any termination of this MOU. Upon expiry of the Term, it is the intention of the Parties to further progress the solutions initiated under this MOU towards overall achievement of the objectives and outcomes contemplated herein. Second party shall, to this extent, endeavor to continue maintaining and promoting such solutions and projects to further the objectives set forth in the MOU.

## 5. Limitation of Liability

Except for liability relating to either Party's breach of the other Party's confidential information or intellectual property rights, in no event shall either Party be liable to the other Party for any direct, indirect, incidental, special, punitive or consequential damages or loss of profits, lost revenue or loss of data.

Notwithstanding the foregoing, nothing in this MOU shall limit the Parties liability for bodily injury or death caused by its negligence or its liability in the tort of deceit.

## 6. Intellectual property rights

Each Party will retain the exclusive rights, title and ownership of all its pre-existing Intellectual Property, Confidential Information and materials (including, without limitation, proprietary ideas, sketches, diagrams, text, know-how, concepts, proofs of concepts, artwork, software, algorithms, methods, processes, identifier codes or other technology) owned or developed by such Party.

DocuSigned by:



Sanskriti School of Engineering  
Beechupalli Road, Prasanthigram,  
PUTTAPARTHI - 515 134.

*[Signature]*  
Principal

**7. Governing laws and jurisdiction**

The Parties shall make efforts in good faith to amicably resolve all disputes as may arise out of or in connection with this MOU. This MOU shall be subject to and governed by the laws of India and the Indian courts shall have exclusive jurisdiction over any claim arising under this MOU. Notwithstanding the foregoing, either Party may seek interim injunctive relief in any court of appropriate jurisdiction with respect to any alleged breach of such Party's intellectual property or proprietary rights.

**8. Costs**

Unless otherwise agreed upon in writing, each Party shall bear its own costs and expenses arising in connection with this MOU and the possible negotiations, completion and implementation of definitive Agreements if any, including but not limited to costs of experts, consultants, lawyers and travel expenses.

**9. Amendment**

This MOU may be amended at any time by the mutual written assent of the Parties.

**10. Severability**

Should any portion of this MOU be determined to be illegal or unenforceable, the remainder of the MOU shall continue in full force and effect, and either party may renegotiate the terms affected by the severance.

IN WITNESS WHEREOF, the parties hereto have executed this MOU by persons duly authorized as of the date and year first above written.

Signed for and on behalf of <b>EduSkills Foundation</b>	Signed for and on behalf of <b>Sanskriti School of Engineering</b>
By: <u>Shubhajit Jagadev</u> Authorized Signatory <small>DocuSigned by: Shubhajit Jagadev CS48C96D21114D1</small>	By: <u>[Signature]</u> Authorized Signatory
<b>Shubhajit Jagadev</b>	<b>Mr. Vijay Reddy</b>
Name	Name
<b>Executive Director</b>	<b>Chairman</b>
Designation	Designation
6th Aug 2020	5 <sup>th</sup> Aug 2020
Date	Date
Address for communication: <b>EduSkills Foundation</b> 100B, DLF Cyber City, Technology Corridor, Infocity, Bhubaneswar - 7510024, Odisha, India Email: info@eduskillsfoundation.org	Address for communication: <b>Sanskriti School of Engineering,</b> Beedupalli Knowledge Park, Prashanthnagar, Puttaparthi, Ananthapur, Andhra Pradesh Email: chairman@sanskriti.edu.in <b>Principal</b> Sanskriti School of Engineering Beedupalli Road, Prashanthnagar, PUTTAPARTHI - 513 134, Anantapur District, A.P.



## EXHIBIT A

### NON-BINDING TERMS

#### 1. Scope and Intent

EduSkills and Sanskrithi School of Engineering have decided to work together for the purpose of expanding digital skills into higher education system through offering various world class technical programs in Networking, Cybersecurity, Cloud computing, automation, RPA and other industry 4.0 skills to the colleges and their students.

#### 2. Proposed Obligations of Second party

- To create awareness for adoption and registration of technical courses from interested students
- To nominate a point of contact who could monitor and review the program updates
- To ensure following pre-requisites to be followed by the participating colleges:
  - a. High speed broadband connectivity, computer labs for relevant courses and classroom IT set-up for all participating institutions.
  - b. Identify upto 2 (Two) Educators with required qualification like Engineers/MCA in Computer Science/IT/Electronics, etc. or experienced diploma holders to receive Training of Trainers for each academy program.
  - c. Pay membership fee on annual basis for next 3 years. Following year's membership fee can be incremented on nominal basis, if the need arises. Agreement to be renewed after 3 years.

#### 3. Proposed obligations of EduSkills:

- a. To offer digital content and courses of up to 5 global academy programs to its member institution.
- b. To offer LMS of the academy programs, where ever applicable.
- c. To offer branding collaterals access and usage of academy programs.
- d. 'Train the Trainers' to the nominated educators by the institution.
- e. Virtual orientation session/workshop for the institution.
- f. In-person/remote support for any troubleshooting needed during the onboarding process.
- g. To offer opportunities to participate in job fairs, seminars, conferences and any regional/national/global competitions or platforms for the students, educators and/or institution's leadership.

#### 4. Annual Membership Fee

- Year 1: INR 40,000 + Training fee + GST
- Year 2: INR 40,000\* + GST
- Year 3: INR 40,000\* + GST

• Can be incremented annually on a very nominal basis.

**Please Note:** This fee applies on institutions. EduSkills will not charge any fee from the students as these programs comes under purview of CSR. Institutions may enroll and extend benefit to as many students they wish. No capping on number of students.



DocuSigned by:



*[Signature]*  
Principal  
Sanskrithi School of Engineering  
Beedupalli Road, Prasanthingram,  
PUTTAPARTHI - 515 134.  
Anantapuramu (Dt) A.P.





MEMORANDUM OF UNDERSTANDING BETWEEN

GREAT LAKES E-LEARNING SERVICES PVT. LTD

AND

SANSKRITHI SCHOOL OF ENGINEERING,PUTTAPARTHI

THIS MEMORANDUM OF UNDERSTANDING (the "Agreement") is made this [28<sup>th</sup>] day of [August], 2020 by and between GREAT LAKES E-LEARNING SERVICES PVT. LTD, a company incorporated in India and having its corporate office at 2nd Floor, Orchid Centre, Sec-53, Golf course road, Gurgaon, India 122002 (hereafter referred to as "GREAT LEARNING") and [Name of the Institute], an educational institute set up in India and having its registered office at [Address of the Institute] (hereinafter referred to as "INSTITUTE").

PURPOSE

That Great Learning intends to assist universities and colleges deliver high quality and impactful online and blended learning by the use of its proprietary end to end cloud based solution, Olympus Digital Campus (hereinafter "Platform") and create a seamless student, faculty and Administration (hereinafter "User") experience that ensures excellent learning outcomes.

That the Institute intends to utilise this Platform for setting up its online and blended learning operations for students and faculty.

NOW, THEREFORE, In consideration of the premises and of the mutual covenants and conditions set forth in this Agreement, Great Learning and Institute (individually, the "Party" and collectively, the "Parties") agree as follows:

I. OBLIGATIONS:

A. Great Learning will

- Provide role based access to the Platform based on the Institute's requirements and the subscribed version
- Provide the required assistance to the Institute in setting up its operations on the Platform
- Conduct trainings for the Users for on-boarding them on the Platform
- Provide the required support in the day to day operations on the Platform

B. Institute will:

- Provide the necessary details as requested by Great Learning for on-boarding the Users on the Platform
- Ensure that the Platform is used only for the purpose stipulated above
- Grant Great Learning a non-exclusive, non-transferable, and non-sublicensable license to use the Institute's trademarks solely in connection with marketing, promotion and sale of its Platform.



*[Signature]*  
Principal  
Sanskriti School of Engineering  
Beedupalli Road, Prasanthinigram,  
PUTTAPARTHI - 515 104  
Anantapuramu (Dt) A.P.

**II. TERM AND TERMINATION**

This Agreement will be effective on the day of its signing by both Parties. It will be valid for a period of 03 months. The parties may change or modify the Term of this Agreement only by written amendment signed by the parties.

This Agreement may be terminated with or without cause by providing written notice to the other party atleast thirty (30) days prior to the effective date of termination

**III. CONFIDENTIALITY AND INTELLECTUAL PROPERTY**

The Parties shall abide by the Privacy Policy and Terms of use specified on the Great Learning website and the Platform, which may be amended from time to time.

The Parties agree that it shall not acquire any ownership interest in any patents, trademarks, copyrights, domain names, works of authorship, trade secrets, or any other intellectual property (collectively, "Intellectual Property") or confidential information owned by or licensed to the other Party under this Agreement.

**IV. INDEMNIFICATION**

Each Party hereby agrees to indemnify and hold harmless the other Party against any and all liability, claims, suits, losses, costs and legal fees to the extent caused by, arising out of, or resulting from any fraud, willful misconduct, negligence, or intentional or negligent infringement of Intellectual Property rights, breach of confidentiality and/or negligent act or omission of the Party in the performance and/or failure to perform under this agreement, including the negligent acts or omission of the Party or any direct or indirect employees or Users of the Party.

**V. ASSIGNABILITY**

The respective rights and obligations of the Parties under this Agreement shall not be assignable.

**VI. MODIFICATION**

This Agreement constitutes the entire understanding of the Parties with respect to the Relationship and may be modified only by a written agreement signed by each Party.

**VII. GOVERNING LAW**

This Agreement shall be governed and construed in accordance with the laws of India and the Courts at New Delhi will have sole and exclusive Jurisdiction.

The undersigned have signed this Agreement on the dates respectively indicated below.

Authorized Signing Authority:

GREAT LEARNING

Name: J. Davel



SANSKRITI SCHOOL OF ENGINEERING, PUTTAPARTHI

Name: Mr. Vijay Reddy

Title: chairman

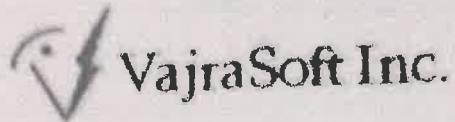


Anantapuram  
Principal  
Sanskriti School of Engineering  
Beedupalli Road, Prasanthigram,  
PUTTAPARTHI - 515 134.  
Anantapuramu (Dt) A.P.

# MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (the "MOU") is made and effective on 01/22/2019

BETWEEN



**VAJRASOFT INC, A CALIFORNIA CORPORATION**

Address: 7567 Amador Valley Blvd, Suite 207,  
Dublin, CA 94568, USA.

AND

**Sanskriti School of Engineering**

Address: Behind Sri Sathya Sai Super specialty Hospital  
Beedupalli Road, Prasanthigram, Puttaparthi 515134, Andhra Pradesh, India



  
Principal  
Sanskriti School of Engineering  
Beedupalli Road, Prasanthigram,  
PUTTAPARTHI - 515 134.  
Anantapuramu (Dt) A.P.

## 1. PURPOSE

The purpose of this Memorandum of Understanding (the "MOU") is to build strategic alliance between Sanskrithi School of Engineering, (hereafter "Sanskriti"), and VajraSoft, Inc., (hereafter "VSI"). VajraSoft Inc. shall be Innovation Partner to help Sanskriti – its proposed Hardware Accelerator and Startup accelerator focused on IoT; Healthcare; AgTech; Robotics; Artificial Intelligence, Machine Learning and Deep Learning innovations Technology innovations from Lab to Market, offer training course offerings and also provide Technology Intelligence for making right R&D investments and accelerating R&D innovations and other purposes mutually agreed upon.

### A. Sanskriti

Sanskriti School of Engineering is providing Engineering, and other programs and contributing for rural Andhra Pradesh.

### B. VajraSoft Inc. (VSI)

VSI brings its capacity to serve as a comprehensive overarching "Innovations Solution Provider" – Innovation Partner to help Sanskriti establish Innovation center, create innovation life cycle management automation and impart best practices to accelerate innovations from lab to market, provide Mentoring services, show case Technology Landscape Intelligence with special emphasis on thrust sectors such as IoT; Healthcare; AgTech; Robotics; AI, ML and DL innovations with a focus on Technology commercialization. VSI would also assess and validate ideas of early stage startups associated with Sanskriti for IP Commercialization potential and create potential exit opportunities and licensing revenue streams.

### C. Innov Accel Private Limited (Innov Accel)

Innov Accel Private Limited is India subsidiary of VajraSoft Inc. USA. Innov Accel Pvt. Ltd. is transforming Indian Innovation landscape by leveraging Innovation Management, IP Management, IP Commercialization and Innovation Analytics Platforms and accelerating innovations from Lab to Market. Innov Accel is fostering Innovation Driven Entrepreneurship and redefining how Innovation becomes DNA for Entrepreneurship.

## 2. SCOPE

- (a) Provide skill upgradation through offering of Training courses – Certificate Courses; Short Courses



  
Principal  
Sanskriti School of Engineering  
Beedupalli Road, Prasanthingram,  
PUTTAPARTHI - 515 134.  
Anantapuramu (Dt) A.P.  
Page 2 of 6

**Courses**  
 Minimize Innovation, IP Training Courses  
 for every entrepreneur  
*Delivering Practical Hands-on Life Skills*

**On Demand Online Training Courses**  
 Innovation driven Entrepreneurship

**Improving Professional Success**

Location : Online

Register Now

Free eBook for download !  
 for each participant

For Further details visit : <http://www.vajrasoftinc.com> | e-mail : [contactus@vajrasoftinc.com](mailto:contactus@vajrasoftinc.com)

- (b) Collaborate and provide all Innovation, IP Management platforms
- (c) Establish a Technology Business Incubator / Startup Accelerator
- (d) Leverage IoT; Healthcare; AgTech; Robotics; AI, ML and DL Technology Innovations landscape
- (e) Gain insights into existing products and global market landscape
- (f) Advise, mentor startups from Idea to Product to Market value chain
- (g) Leverage VStar Startup Accelerator program for the startups to accelerate startup
- (h) Create exit opportunities for startup
- (i) Provide Pintels Technology Landscape Intelligence Analytics – for making R&D investment and stronger ROI; Provision of understanding of latest trends and opportunities and who is doing what and then position R&D investments for competitive advantage
- (j) Conduct periodic events, conferences and partner with the industry

### 3. Responsibilities of Parties

#### A. Sanskrithi.

- Provide access to the facilities, early stage startups, nurtured as part of Sanskrithi initiative



*[Signature]* Page 4 of 6  
**Principal**

**Sanskriti School of Engineering**  
 Beedupalli Road, Prasanthingram,  
 PUTTAPARTHI - 515 134.  
 Anantapuramu (Dt) A.P.

- Provision access to startup ideas for idea capture, Ideation and Innovation capacity building

#### B. VajraSoft Inc.

- Provision Inventivex, Pintels Intelligence analytics for IoT; Healthcare; AgTech; Robotics; Artificial Intelligence (AI), Machine Learning (ML) and Deep Learning (DL) Innovations
- Provision, IP deals negotiation, IP, Technology transfer and Licensing, Royalty Revenue Management, Conducting IP Audits
- Provision insights into commercially viable innovation, IP Management
- Provision insights into IoT; Healthcare; AgTech; Robotics; AI, ML and DL innovations landscape
- Help identify emerging trends and opportunities in requisite technology sectors and industry verticals
- Provision Six Must Do Courses for every Entrepreneur track to all Startups under the accelerator program.
- Provision Training course offerings. Over 300 plus, course offerings exist.
- Promote Innovation, IP activities and foster profitable growth

#### 4. CONFIDENTIALITY

The Parties agree and acknowledge that any unpublicized knowledge known through the signing and implementation of this MOU, and the information exchanged pursuant to this MOU is confidential information, which shall not be disclosed to any third parties or used for other purpose that is irrelevant to this MOU without the prior written consent of the other party; any party who breaches the confidentiality obligations shall bear the corresponding legal responsibility. The obligation of confidentiality shall survive until 3 years after the date of disclosure. Termination of this MOU shall not relieve either party of any obligation with respect to confidential information disclosed under this MOU prior to such termination.

#### 5. Signing & Effectiveness of MOU

This Memorandum of Understanding will come into effect on the day signed by both Parties. It will continue for a period of (60 months); thereafter this Memorandum of Understanding may be extended for a further period by agreement between both Parties.

Either Party may at any time terminate this Memorandum of Understanding by giving the other Party a written notice at least 3 months in advance. In the event of the expiration or termination of this Memorandum of Understanding, obligations and commitments already agreed upon shall be honored and continued by the Parties until full completion.

This Memorandum of Understanding may be amended and supplemented at any time as decided and agreed by both Parties.

#### 6. Timeline & Action Steps:

Page 5 of 6



*[Signature]*  
Principal  
Sanskriti School of Engineering  
Beedupalli Road, Prasanthingram,  
PUTTAPARTHI - 515 134,  
Anantapuramu (Dt) A.P.

Upon signing of MOU following actions steps to be taken

### Action Steps

Sanskriti & VSI to:

- a) Provision IoT; Healthcare; AgTech; Robotics; AI, ML and DL Innovations Technology Innovations to markets
- b) Promote Innovations, focused R&D by understanding competitive landscape
- c) Improve the ROI of R&D
- d) Assst startups to accelerate Innovations from lab to market

**7. Jurisdiction:** Each Party hereby Irrevocably submits to the exclusive Jurisdiction of the courts of the San Jose, state of California, USA.

**8. Non Circumvention:** The parties agree not to contact persons or entities introduced by the other parties hereto without prior consent of the party who made the introduction Receiving Party hereby agrees that it shall not enter into any medical, clinicaltrial, therapeutic, scientific, research activities, interaction and/or business affiliation, alone or with any entity (including such entity's affiliates and related entities) introduced by Disclosing party without providing compensation to Disclosing party or vice versa to Receiving party in an amount to be mutually agreed upon. The spirit of mutual trust and confidence shall be the underlying principle of this undertaking and the parties agree to adhere thereto.

This Agreement is valid and binding on the successors-in-title and permitted assigns of the respective Parties.

IN WITNESS WHEREOF this Agreement has been executed by the duly authorized representative of each Party on the day and year first above written.

For, VajraSoft, Inc.



Kameshwar Eranki,  
Founder and CEO

For, Sanskriti School of Engineering.



V. JAY REDDY

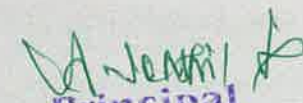
Chairman

Puttaparthi, Andhra Pradesh, India

Date: 22-January-2019

Date: \_\_\_\_\_



  
Principal  
Sanskriti School of Engineering  
Beedupalli Road, Prasanthigram,  
PUTTAPARTHI - 515 134.  
Anantapuramu (Dt) A.P.

Memorandum of Understanding

Between

QuanTech Origin

And

Sanskriti School of Engineering

Memorandum of Understanding between

QuanTech Origin and Sanskriti School of Engineering



*Dr. Jendra K*  
Principal  
Sanskriti School of Engineering  
Beedupalli Road, Prasanthingram,  
PUTTAPARTHI - 515 134,  
Anantapuramu (Dt) A.P.



A) **PURPOSE**

The propose of this MOU is to provide the framework for a partnership arrangement between SANSKRITHI SCHOOL OF ENGINEERING and QuanTech Origin to create a capacity to provide training and consulting service to improve Aptitude, Reasoning and Verbal ability of the students. This capacity will be mobilized by QuanTech Origin to deliver know-how and skills to improve the competitiveness of SANSKRITHI SCHOOL OF ENGINEERING students in competitive markets.

B) **AREAS OF COOPERATION**

The activities shall include but not be limited to the provision of management and aptitude training. They are to be implemented as per the schedule below:

Phase I: Quantitative Aptitude, Reasoning Ability, Verbal Ability and Soft Skills.

C) **PAYMENT**

SANSKRITHI SCHOOL OF ENGINEERING will provide QUANTECH ORIGIN the following Payment: INR 1,700 (Rupees One Thousand Seven Hundred Only) + GST at 18% per student for Quantitative Aptitude, Reasoning, Verbal Ability and Soft Skills.

Payment: The above quoted prices are inclusive of all taxes to be paid.

**Payment Due Date:**

The amount should be payable within 15 working days after the completion of the program. At no time is SANSKRITHI SCHOOL OF ENGINEERING liable for more than this ceiling amount. Local expenses including workshop expenses, venue rental, audiovisual and computer equipment rentals (if necessary), catering and local travel for participants, translation, printing and local program administration costs is included and will not be charged to the project. The Payment received for the propose of this MOU shall be administered by QUANTECH ORIGIN in accordance with the Staff Rules and Regulations, and related QUANTECH ORIGIN administrative procedure.



*[Signature]*  
**Principal**  
Sanskriti School of Engineering  
Beedupalli Road, Prasanthnagar,  
PUTTAPARTHI - 515 134.  
Anantapuramu (D), A.P.

D) **IMPLEMENTATION OF THE MOU**

The head of the institute of SANSKRITHI SCHOOL OF ENGINEERING and the Executive Director of QUANTECH ORIGIN shall make the necessary arrangement to ensure satisfactory implementation of the Partnership.

The parties agree to communicate systematically to exchange views and report on accomplishments with regards to this MOU.

Whenever the receipt of contribution Payment from SANSKRITHI SCHOOL OF ENGINEERING or the timely of the activities by QUANTECH ORIGIN is delayed or disrupted, QUANTECH ORIGIN and SANSKRITHI SCHOOL OF ENGINEERING will jointly investigate all possible remedial actions to be taken.

E) **MINIMUM REQUIREMENTS & ASSURANCES:**

A minimum of **400 students** has to be provided by the Institution for the training program. The college shall provide a minimum of **100 students** in order start the first phase of the training program. QuanTech Origin assures the institution that it would provide **6 companies** on campus for recruitment process.

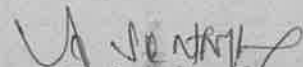
F) **PROVISIONS**

**DURATION**

**1. Course Duration:**

A total of 40 hours in Quantitative Aptitude, Logical Reasoning, Verbal Ability and Soft Skills.

1.1 This MOU shall be valid upon signature by both parties on the understanding that either party is at liberty to terminate it at any time, after furnishing to the

  
Principal

Sanskriti School of Engineering  
Beedupalli Road, Prasanthnagar,  
PUTTAPARTHI - 515434.  
Anantapuramu (Dt) A.P.



other a written notice of termination 1 month in advance of the date on which the party furnishing such wishes to have the MOU terminated.

1.2 Without prejudice to the foregoing, steps shall be taken to ensure that termination of this MOU will not be prejudicial to any activities or programs undertaken within the framework of the MOU or to the completion of tasks for which binding obligations exist.

## 2. AMENDMENT / MODIFICATION

2.1 The present MOU may be modified and/or amended at any time by the signatories, by mutual written MOU (through formal amendments)

## 3. CONTACT POINTS/ COMMUNICATION AND NOTIFICATION

3.1 For purpose of communication or notices with respect to this MOU, SANSKRITHI SCHOOL OF ENGINEERING shall be represented by Divya Reddy, Placement Officer - SANSKRITHI SCHOOL OF ENGINEERING and QUANTECH ORIGIN by Mr. Ananth P Founder - QUANTECH ORIGIN.

3.2 Unless otherwise specified in the Annexes, all communications between the Partners should be between the above representatives.

## 4. STATUTORY COMPLIANCE

4.1 This MOU is not intended to create a legal and binding obligation to expend funds or resources by either party, but is a statement of bona fide intent of the Parties. It sets forth the entire understanding of Parties in respect of the collaboration considered.



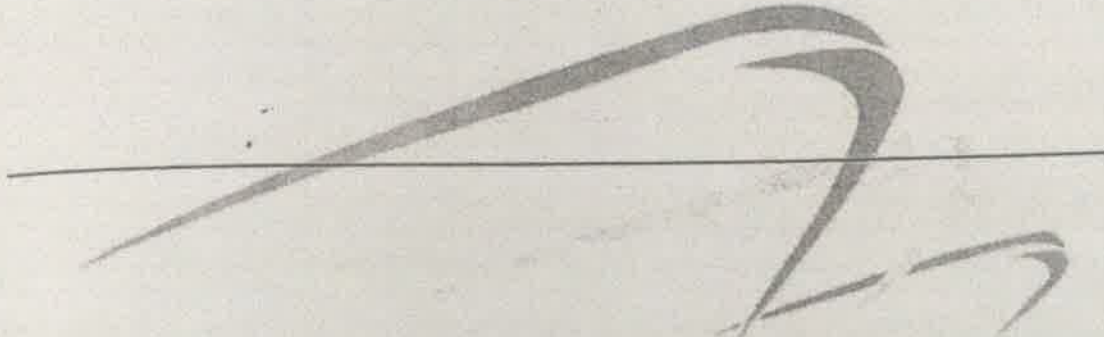
  
Principal

Sanskriti School of Engineering  
Eedupalli Road, Prasanthingram,  
PUTTAPARTHI - 515 134.  
Anantapuramu (Dt) A.P.

*HPL*  
**SIGNATORIES**

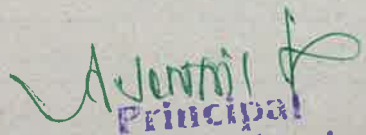
In witness hereof, the Parties hereto have signed this MOU in 2 original copies in English on the date(s) herein below indicated.

At **SANSKRITHI SCHOOL OF ENGINEERING**, for and on behalf of **SANSKRITHI SCHOOL OF ENGINEERING**

  
At **QuanTech**, for and on behalf of **QuanTech Origin**

  
Operations, **QuanTech Origin**



  
**Principal**  
**Sanskriti School of Engineering**  
Beedupalli Road, Prasanthnigram,  
**PUTTAPARTHI - 515 134**  
Anantapuramu (D.T.A.P.)



# CHIEF MINISTER'S SKILL EXCELLENCE CENTER



## MEMORANDUM OF AGREEMENT (MoA)

BETWEEN

**ANDHRA PRADESH STATE SKILL DEVELOPMENT CORPORATION**

AND

**Sanskriti School Of Engineering,  
Puttaparthi**

*A. Venkatesh*  
Principal

Sanskriti School of Engineering  
Beedupalli Road, Prasanthingram,  
PUTTAPARTHI - 515 134,  
Anantapuramu (Dt) A.P.



Skill Development, Entrepreneurship & Innovation Department  
(SDE&I. Dept.), Government of Andhra Pradesh.

AGREEMENT BETWEEN

ANDHRA PRADESH STATE SKILL DEVELOPMENT  
CORPORATION

AND

SANSKRITHI SCHOOL OF ENGINEERING  
BEEDUPALLI



*[Handwritten Signature]*  
Principal  
Sanskriti School of Engineering  
Beedupalli Road, Prasanthingram,  
PUTTAPARTHI - 515 134.  
Anantapuramu (Dist) A.P.

The Agreement is executed on this 23<sup>rd</sup> day of July 2019 (Effective Date) by and between,

**Andhra Pradesh State Skill Development Corporation**, having its Corporate Office at D.No.78/2, GSI Infra Infosight Building, Near Pathuru Junction, Tadepalli - 522501 herein referred to as "APSSDC" (which expression shall unless repugnant to the context or meaning thereof be deemed to mean and include its successors and assigns) represented by its Authorized Signatory of the first part;

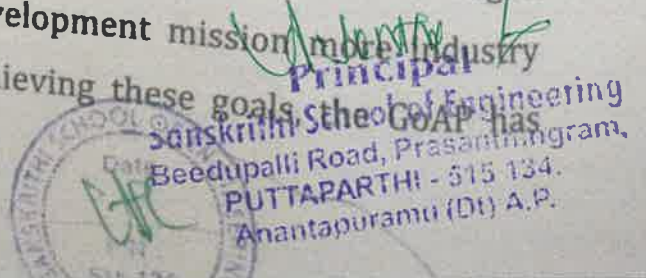
And

**SANSKRITHI SCHOOL OF ENGINEERING** having its corporate office at **Beedupalli, Knowledgepark, Prasanthigram, Puttaparthi, Ananthapur, Andhra Pradesh 515134** herein after called **SSE, Beedupalli** (which expression shall unless repugnant to the context or meaning thereof be deemed to mean and include its successors and assigns) represented by the **CHAIRMAN** of the second part;

APSSDC and College shall herein after be collectively referred to as Parties and individually as first/second Party.

**WHEREAS:**

APSSDC is a unique organization formed as a public private partnership (PPP) corporation to promote skill-development & entrepreneurship in the state of Andhra Pradesh. APSSDC is the Executive Agency for the Department of Skill Development, Entrepreneurship and Innovation, Govt. of Andhra Pradesh (GoAP) serving the important task of providing high quality skilled manpower as part of the Knowledge and Skills Mission of GoAP. The main objective of the Corporation is to implement a structured and pragmatic solution to skill & upskill the workforce in the State of Andhra Pradesh and to increase employability and promote entrepreneurship in sync with Industrial growth of the State. The process of developing large pool of skilled manpower has been envisaged in partnership with industry to make the skill development mission *relevant and self-sustainable*. In the process of achieving these goals *more industry*



incorporated APSSDC as a special corporate which shall strive for the appropriate and demand driven Skill Development.

APSSDC in its several meetings have discussed and decided to achieve the goal of skill development with participative approach of the stakeholders' viz. the Government, Industry, academic institutions, youth and all other stakeholders. This participative approach will go a long way in accomplishing the task in economical, appropriate proportions with relevance in the shortest period. The APSSDC would provide the extra infrastructural requirements at the selected academic institutions in order to extend the skilling activities and thus realizing the objectives of APSSDC. In this process, the APSSDC has selected some of the leading Engineering Colleges/Govt. Polytechnics/Industry associated training institutions for providing the additional infrastructural facilities required for running the Skill Development programs.

APSSDC and the College/ Institution which is selected for **CM's Skill Excellence Center (SEC) - ICT Lab** have mutually discussed and agreed to enter into this agreement as detailed hereinafter.

NOW, THEREFORE, in consideration of the mutual promises contained herein and other good and valuable consideration, the receipt of which is hereby acknowledged, the parties agree as follows:

## 2.1 DEFINITIONS:

In this Agreement, the following expressions shall have the meaning stated herein:

"**Agreement**" shall mean this agreement executed between APSSDC and College and shall include any written modifications thereof and the schedules attached hereto.

"**Applicable Law**" shall mean all the laws national and international, enacted or brought into force as the case may be and enforced by the Gol or GoAP as the case may be, and the regulations and notifications made there under and judgments, decrees, injunctions, writs and orders of any court of record, as may be in force and effect.

"**CM's Skill Excellence Centre - ICT Lab**" shall mean multi-skill focused Centres of Excellence (CoE) at reputed Engineering Colleges in CSE, IT, ECE, EEE, Mechanical and streams. These **CM's Skill Excellence Centers - ICT Labs** will be selected,



*Adventia Y*  
Principal  
Sanskriti School of Engineering  
Beedupalli Road, Prasanthingram,  
PUTTAPARTHI - 515 134.  
Anantapuramu (Dt) A.P.



established and implemented by APSSDC in active collaboration and assistance from the host College, as per the terms of this Agreement.

"GoAP" means the Government of Andhra Pradesh and its concerned department, Skill Development Entrepreneurship & Innovation.

"Equipment" means/includes Laptops, Projector, Wi-Fi routers, Audio system

### 3. SCOPE OF SERVICES / PROJECT

- a. To make qualitative improvements in imparting Technical Skills by setting up or providing:
  - Infrastructure in college laboratories by adopting latest technologies in engineering streams of CSE, IT, ECE, EEE, Mechanical and Civil to serve the needs of the industry;
  - Skill up-gradation of faculty by imparting training;
  - **CM's Skill Excellence Centre - ICT Labs** to focus on training students in line with the latest Industry needs and make them more employable
- b. **Promote Industry** - Academia interfacing to make improvements in Technical Skills sustainable and in line with Industry requirements.
- c. **Train students to improve employability** - Improved placements of students in colleges and enable the students to compete and succeed in national employment market with better remuneration and professional growth.
- d. Create a pool of skilled manpower to cater to the current and future industrial and service sector needs.
- e. Follow Guidelines and procedures prescribed / as may be prescribed from time to time by APSSDC for implementation.

### 4. SCOPE OF THE FIRST PARTY

The APSSDC shall

- Select reputed academic/Industrial Training Institutions through a stipulated procedure;
- Provide a platform for registration of trainees online and mapping of institutions and students;



*A. Venkatesh*  
Principal

Sanskriti School of Engineering  
Deedupalli Road, Prasanthi Gram,  
PUTTAPARTHI - 515 134.  
Anantapuramu (D. A. P.)

- Provide equipment with latest technology to fill up the gap required to suit the skill development training requirements -laptops (as per the configuration given in Annexure 1);
- Prepare over all calendar programs and communicate to Second Party;
- Train the faculty in the requisite and relevant skill;
- Exercise its right to cancel the permission now granted to the institutions in the event of not fulfilling their obligations.

## 5. SCOPE OF THE SECOND PARTY

The College shall:

- Provide a minimum of 750 sq.ft area for setting up the lab;
- Make available the necessary infrastructure as per the project specifications including electrical fittings, electricity and Power backup, water, furniture and fixtures and Air-conditioning;
- Provide adequate security: The College is responsible and accountable for the safety of the lab equipment;
- Ensure internet connectivity of 150Mbps bandwidth;
- Mobilize faculty and students of the college/institution for trainings and Certification;
- Make necessary efforts and ensure maximum participation of students belonging to Scheduled Caste (SC) and Scheduled Tribe (ST) Categories
- Appoint a Centre Coordinator as Single point of contact person (SPOC) for handling all administrative and programme related activities for smooth functioning of the Centre;
- Ensure to mark the daily attendance of candidates in the suggested mode (manual or bio metric or iris scan );
- Make a commitment on the count of faculty and students for APSSDC Training programs as mentioned - **50% of annual intake / students on rolls** - for participation in APSSDC programs like Workshops, online programs, Certification programs, any other programs announced by APSSDC from time to time out of which 50% students are to get certified from the Globally recognized MOOCs;



Sanskriti School of Engineering  
Beedupalli Road, Prasanthnagar  
PUTTAPARTHI - 515 134.  
Anantapuramu (D) A.P.

1) Venna University

- Allow at least 50% of intake capacity to students of other colleges with residential facilities (100 boys & 50 girls at nominal cost) i.e., food & accommodation.
- Provide Food and accommodation for 5 mentors (boy / girl) deputed by APSSDC to the college to co-ordinate and execute the APSSDC programs without any charges.
- Setup one Skill Development Center lab and equip it on the lines of CM's SEC for APSSDC training exclusively;
- Have to bear the maintenance cost of equipment at the college after the warranty lapses

**Compliances:**

- **KPIs - Key Performance Indicators (KPIs)** will be developed in mutual consultation with colleges and APSSDC.
- **Monitoring:** The activities of CM's Skill Excellence Centers - ICT Labs shall be regularly monitored through an IT monitoring system at APSSDC on a real time basis and also through the monitoring committee of APSSDC.
- **Management Information System:** All reports and documents relating to progress of the students on rolls, Accounts, Audit and Annual Work Plan, as specified at such frequency as may be required by 'THE FIRST PARTY' are to be submitted through MIS.
- **Details of Data of Number of students passed out, placed (Trained for Employability), and unplaced on year-on-year basis.**
- **Institutions will face punitive action amounting to withdrawal of allotment of Centre given under this Project if it is found that the college:**
  - ❖ Is Charging capitation fee or indulging in any other malpractice
  - ❖ Provided false data in their reports
  - ❖ Is Unable to achieve targets set by APSSDC/themselves in Proposals consistently
  - ❖ Violated any of the terms and conditions of this Agreement



*[Signature]*  
Principal

Sanskriti School of Engineering  
Beedupalli Road, Prasanthnigam,  
PUTTAPARTHI - 515 101.

## 6. REVENUE GENERATED

The Revenue generated from the programs being implemented by APSSDC will be the sole income of APSSDC as per the Course wise fee structure provided at Annexure-II which may be periodically updated as and when required.

## 7. BREACH OF AGREEMENT & REMEDIAL PERIOD

APSSDC shall have the right to terminate this Agreement without assigning any reasons by giving prior written notice of 60 (Sixty) days through its authorized signatory. Without prejudice to the above, either Party may terminate this Agreement by giving 30 (Thirty) days' written notice through its authorized signatory in the event of any material breach of any of the material terms of this Agreement by the other Party. The non-defaulting party shall first serve a written notice of its intention to terminate this Agreement to the defaulting party highlighting the material breach and giving the defaulting party a period of 30 days or such extended period as may be mutually agreed to within which to remedy the material breach. If such event of a material breach remain unresolved/unrectified within the said notice period of 30 days or such extended period as may be mutually agreed to, the non-defaulting shall be able to terminate the Agreement forthwith.

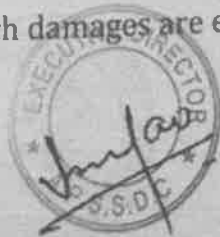
## 8. CONFIDENTIAL INFORMATION

Each Party may disclose Confidential Information:

- a) to the extent to which it is required to be disclosed pursuant to Applicable Law;
- b) to the extent to which it is specifically permitted by the other Party in writing;
- c) to the extent that the Confidential Information is publicly available and
- d) to its employees and professional advisors, but only to the extent necessary and subject to such employees and professional advisors accepting an equivalent confidentiality obligation to that set out in this Clause Confidentiality.

## LIMITATION OF LIABILITY

Except as agreed and provided under this Agreement, neither of the Parties shall be liable to bear or pay any damages arising out of loss of income, loss of profit, special, incidental, indirect, punitive, exemplary or consequential, to any party including third parties, and all such damages are expressly disclaimed.



*[Signature]*  
Principal

Sanskrithi School of Engineering  
Beedupalli Road, Prasanthinagar,  
PUTTAPARTHI - 515 134  
Anantapuramu (Dt) A.P.

## 10. DISPUTE RESOLUTION

The Parties shall endeavor to resolve all or any dispute or difference arising out of or in connection with this Agreement, amicably within 30 days of notice in writing being issued by the non-defaulting party to the defaulting party indicating such dispute or difference. In case no amicable solution is arrived between the Parties within the said 30 days, then such dispute/s shall be settled through Arbitration as per the provisions of the Arbitration and Conciliation Act, 1996 as amended from time to time. The arbitration shall be done by Sole Arbitrator appointed by APSSDC. The written award of the Arbitrator shall be final and binding on all the Parties. The seat and venue for the arbitration proceedings shall be at Vijayawada, Andhra Pradesh.

## 11. FORCE MAJEURE

If the performance of any part of this Agreement by parties is prevented or delayed by acts of civil or military authority, flood, fire, epidemic, war or riot, or other acts beyond the reasonable control of either party, the party affected shall be excused from such performance only during the continuance of any such event.

Where a Party is claiming suspension of its obligations on account of Force Majeure, it shall promptly, but in no case later than five (5) days after the occurrence of the event of Force Majeure, notify the other Party in writing giving full particulars of the Force Majeure, the estimated duration thereof, the obligations affected and the reasons for its suspension.

The Party asserting the claim of Force Majeure shall have the burden of proving that the circumstances constitute valid grounds of Force Majeure under this clause and that such Party has exercised reasonable diligence and efforts to remedy the cause of alleged Force Majeure. If the parties are unable in good faith agree that a Force Majeure event has occurred, the Parties shall submit the dispute for resolution pursuant to clause 10 hereof provided that the burden of proof as to whether a Force Majeure event has occurred shall be upon the Party claiming a Force Majeure event.

## 12. SEVERABILITY

If any provision or provisions of this Agreement shall be held to be illegal, invalid or unenforceable, the validity, legality and enforceability of the remaining provisions shall not in any way be affected or impaired there by and the parties hereto agree to



Sanskriti School of Engineering  
Beedupalli Road, Prasanthnagar,  
PUTTAPARTHI - 515 134.

2011/02/28

replace the illegal or unenforceable provisions with valid provisions which are as close as possible to the illegal or unenforceable provisions in their respective meaning, purpose, and commercial effect within reasonable time.

### 13. NOTICE

13.1. Any notice or other document to be given under this Agreement shall be in writing and shall be deemed to have been duly given if left at or sent by:

- (a) hand; or
- (b) registered posts; or
- (c) facsimile or other electronic media;

to the other party at the following addresses and/or telecommunication number or such other addresses as the party may from time to time designate by written notice to the other(s):

**APSSDC**                      **Andhra Pradesh State Skill Development Corporation**  
**Door No. 78/2, G&J Infra Infosight Building,**  
**Near Pathuru Junction, Tadepalli - 522501**

**College/**                      **SANSKRITHI SCHOOL OF ENGINEERING**  
**Institution**                **Beedupalli, Knowledgepark, Prasanthigram,**  
**Puttaparthi, Ananthapur, Andhra Pradesh**  
**515134**

13.2. All such notices and documents shall be in the English language. All notices or other documents shall be deemed to have been received by the addressee in the case of dispatch by post, five (5) working days following the date of dispatch of the notice or document and in the case of dispatch by hand or by facsimile or other electronic media simultaneously with the delivery or transmission (as the case may be). To prove the giving of a notice or other document it shall be sufficient to show that it was dispatched in accordance with the provisions of Clause 13.1 hereof.



*[Signature]*  
**Principal**  
**Sanskriti School of Engineering**  
**Beedupalli Road, Prasanthigram,**  
**PUTTAPARTHI - 515 134.**

### 14. PERIOD OF VALIDITY

This Agreement is effective from 11/11/2018 and shall be in force for a period of three years, unless terminated by mutual consent of the parties.



15. **GOVERNING LAW AND JURISDICTION**

This Agreement shall be governed and construed in accordance with the laws of India and subject to the arbitration clause mentioned above, the courts of Andhra Pradesh shall have the jurisdiction to entertain any dispute or suit arising out of or in relation to this Agreement.

16. **PUBLICITY**

Neither party shall make any public disclosure, except as may be required by applicable law, relating to discussions and or terms related to this Agreement, without obtaining the prior written consent of the other party. Either party shall not use and shall not let their employees, agents and subcontractors from using the name, trademark or logo of other party in any sale, marketing publication, advertisement, or other publication. Either party shall not make, or let its employees, agents or subcontractors make, any public statement relating to the other party.

17. **RELATION OF THE PARTIES**

Nothing herein shall be construed to neither constitute a partnership between the parties hereto nor to authorize the College save and except as provided herein or with the APSSDC's prior consent in writing, for making any representation.

18. **MODIFICATION, AMENDMENT, SUPPLEMENT OR WAIVER**

No modification, amendment, supplement to or waiver of this Agreement or any of its provisions shall be binding upon the parties hereto unless made in writing and duly signed by the authorized representative of the party against whom enforcement is sought. Any failure or delay of any party to this Agreement to enforce at any time any of the provisions of this Agreement or to exercise any option which is herein provided, or to require at any time performance of any of the provisions thereof shall in no way be construed to be a waiver of such provisions of this Agreement.

19. **ENTIRE AGREEMENT**

This Agreement together with all Appendices, Attachments and Addenda attached hereto constitute the entire agreement between the parties and supersedes all previous agreements, promises, representations, understandings and negotiations, whether written or oral, between the parties with respect to the subject matter hereof.



*[Signature]*  
Principal  
Sanskriti School of Engineering  
Beedupalli Road, Prasanthingram,  
PUTTAPARTHI - 515 134.  
Anantapuram, Andhra Pradesh



**ASSIGNMENT**

The Second Party shall not be entitled to, nor shall it purport to, assign this Agreement, without prior consent of the First Party.

This Agreement is prepared in two originals and each party shall retain one copy. Each copy shall be treated as original when taken separately and shall constitute as one when taken together.

In token of agreement and acceptance hereof by the two parties the authorized representatives of the two parties hereto have affixed their signatures herein below in the presence of witnesses as under:

**SIGNED ON BEHALF OF**

**ANDHRA PRADESH STATE SKILL DEVELOPMENT CORPORATION**

Signature: [Signature]

(Name: Dr. B Nageswara Rao)



Designation: Executive Director

**SANSKRITHI SCHOOL OF ENGINEERING ,**

**Beedupalli, Knowledgepark ,Prasanthigram, Puttaparthi, Ananthapur, Andhra Pradesh 515134**

Signature: [Signature]

Name: Vijay Kumar

Designation: **CHAIRMAN**

**Witness**

Name: Dr. A. SENTHIL KUMAR

Signature: [Signature]

Designation: Principal

Name : S. HARI KRISHNAN

Signature: [Signature]

Designation: Assistant Professor + HOD - FCE



[Signature]  
Principal

**Sanskriti School of Engineering**  
Beedupalli Road, Prasanthigram,  
PUTTAPARTHI - 515 134,  
Ananthapur (Dt) A.P.



## ANNEXURE-1

Laptops	: 37 No.
Make and Model	: Acer TMP 249-G2-M
<b>Technical Specifications</b>	
Processor	Intel Core i5-7200U Processor @ 2.5 GHz (Turbo Boost Upto 3.1 Ghz), 3MB Cache, 2-cores
Memory	16 GB DDR4 Memory, 2133 MHz
Internal Storage	500 GB SATA
Wireless Connectivity	Integrated wireless & Integrated Blue tooth.
Display Size	14"
Display Resolution	1366 x768
Webcam	Built-in Webcam.
Battery	5 Hrs Backup
VGA Port	Yes
HDMI Port	Yes
USB 2.0 port	1
USB 3.0 port	2
Operating System	BOSS Linux
Keyboard	External;
Mouse	External;



*(Signature)*  
Principal

Sanskriti School of Engineering  
Beedupalli Road, Prasantlingam,  
PUTTAPARTHI - 515 134.  
Anantapuramu (Dt) A.P.

Annexure - II

Details of course wise fee

S No	Programs Offered for ECE, EEE & EIE	Duration	Fee
1	Embedded systems Fundamentals ( Embedded C ,8051)	6 Days	150
2	Embedded Systems Advanced ( ARM )	3 Days	300
3	Internet of Things ( IoT )	1 Week	300
4	PCB ( Software )	3 Days	100
5	PCB ( Hardware )	3 Days	100
6	Arduino With Scratch	3 Days	100
7	Mathematical Operations With scilab for Engineering Applications	3 Days	100
8	SciLab	3 Days	100
9	PLC	6 Days	300
10	SCADA	6 Days	300

S No	Programs Offered for Mechanical Engineering students	Duration	Fee
1	AUTOCAD	6 days	250
2	CATIA Phase -I (Modelling)	6 days	250
3	CATIA Phase - II (Surfacing)	6 days	250
4	Solid Edge	6 days	250

S No	Programs Offered for Civil Engineering students	Duration	Fee
1	AutoCAD	6 days	250
2	Revit Architecture	6 days	250
3	Revit Structure	6 days	250
4	ETABS	6 days	250

S No	Programs Offered in Gaming : ( Computer Engg/ECE students	Duration	Fee
1	Game Development using Buildbox	3 days	100
2	Fundamentals in Game Development using Unity3D & C#	6 days	250

S No	Programs Offered in Amazon Web Services( AWS) for Computer ENGG/ECE students	Duration	Fee
1	Cloud Literacy	1 Day	Free
2	Cloud Computing_101	2 Days	Free
3	ALEXA SKILLS	5 days	100
4	Associate Cloud Architect	5 days	100



*(Signature)*  
Principal  
Sanskriti School of Engineering  
Beedupalli Road, Prasanthnigram,  
PUTTAPARTHI - 515 134.  
Anantapuramu (Dt) A.P.

1) Sanskriti University (2011)

S No	Programs Offered in Python for all Engg. Students	Duration	Fee
1	Python Basics	3 Days	150
2	Advanced Python	3 Days	150
3	Applied Data Science foundations	3 Days	150
4	Web Development with Python	6 Days	300

S No	Programs Offered in Problem Solving & Programming	Duration	Fee
1	Raptor	3 Days	100
2	Data Structures and Algorithms	6 Days	250
3	Problem Solving Skills Using C	6 Days	250
4	Programming Content & Challenges(Coding Training)	6 Days	250

S No	Programs Offered in Coursera Certifications:	Duration	Fee
1	1. An Introduction to Programming the Internet of Things (IOT) Specialization- Coursera	18 Days	2800
2	2. Development of Secure Embedded Systems Specialization - Coursera	12 Days	
3	Python for Everybody	14 Days	2800
4	Applied Data Science with Python	1 Month	
5	Introduction to C# Programming and Unity , More C# Programming and Unity	12 days	2800



*S. Venkatesh*  
Principal

Sanskriti School of Engineering  
Beedupalli Road, Prasanthingram,  
PUTTAPARTHI - 515 134.  
Anantapuramu (Dt) A.P.

# Skyfi labs

MEMORANDUM OF UNDERSTANDING (MOU)  
Between  
Sanskriti School of Engineering, Puttaparthi  
And  
Skyfi Education Labs Pvt. Ltd.

This agreement has been entered between Sanskriti School of Engineering, Puttaparthi (hereafter referred to as the "Institute") and Skyfi Education Labs Pvt. Ltd. (hereafter referred to as "Skyfi Labs") on the 23<sup>rd</sup> Feb 2018.

Skyfi Labs hereby agrees for conducting below mentioned workshops at the Institute.

- Game Development Workshop – 10<sup>th</sup> & 11<sup>th</sup> March 2018
- Quadrotor – 7<sup>th</sup> & 8<sup>th</sup> April 2018
- Bridge Design – 16<sup>th</sup> & 17<sup>th</sup> March 2018
- IC Engine – 31<sup>st</sup> March 2018 & 1<sup>st</sup> April 2018

The Institute shall:

- Arrange for the Venue for holding the workshop – which includes an auditorium/ lecture hall with good multimedia facilities, spacious classroom(s) and space for testing the projects
- Allow maximum of 6 members in a team for Quadrotor Workshop
- Allow maximum of 3 members in a team for Bridge Design Workshop
- Pay us Rs. 700 per participant towards conducting Game Development workshop
- Pay us Rs. 700 per participant towards conducting Bridge Design workshop
- Pay us Rs. 700 per participant towards conducting IC Engine workshop
- Pay us Rs. 5000 per team (with training kit<sup>1</sup>) towards conducting Quadrotor workshop
- Pay us Rs. 21500 per team (with takeaway kit<sup>1</sup>) towards conducting Quadrotor workshop
- Provide accommodation and hospitality to the trainers visiting the campus
- Provide to and fro local travel for trainers and kits from accommodation to the venue
- Provide drop/ pick up from nearest railway station/ bus stand
- Provide visibility to Skyfi Labs in its publicity material, including advertisements in the newspapers, website and at all other places applicable



*[Signature]*  
Principal

Sanskriti School of Engineering  
Beedupalli Road, Proddur, Puttaparthi,  
PUTTAPARTHI - 515 134,  
Anantapuram (D) A.P.



- Electric Motor - 4 nos.\*
- Electric Motor Controller - 4 nos.\*
- Propeller - 1 pair each of clockwise and anti-clockwise\*
- Transmitter\*
- Receiver\*
- Li-Po battery\*
- Quadrotor Frame
- Embedded Quadrotor Board\*
- Accelerometer Sensors\*
- Gyroscopic Sensors\*
- Power Distribution Board\*
- Connectors\*
- Working Tools\*
- Other miscellaneous items

**Note:**

\* In training kit, these components (marked with \*) would be provided during the workshop but would be taken back after the workshop. This is being done to reduce the cost of the workshop and make it affordable for students who do not want to buy the complete kit.  
 \* Takeaway kit includes all the items mentioned above (except transmitter and receiver).  
 \* Working tools will be taken back after the completion of workshop.

Students can purchase complete kits and transmitter and receiver by paying additional charge.

**Software:**

Software used to program and calibrate the embedded board used in Quadrotor

**Study Material (e-copy):**

- Booklet on Quadrotor electronics
- Booklet on Quadrotor flying and maintenance



*[Signature]*  
**PRINCIPAL**

Sanskriti School of Engineering  
 Beedupalli Road, Prasanthnagar,  
 PUTTAPARTHI - 515 134,  
 Anantapuramu (D), A.P.



*[Signature]* 24/02/2018  
 On Behalf of

Sanskriti School of Engineering,  
 Puttaparthi

Vijay A  
 Head Sales, Robover  
 A division of Sriji Education Labs Pvt. Ltd.

**PRINCIPAL**  
 Sanskriti School of Engineering,  
 Prasanthnagar,  
 Puttaparthi





**MEMORANDUM OF UNDERSTANDING**

**BETWEEN**

**AIC-SKU Confederation, Sri Krishnadevaraya University Campus, Anantapur**

**AND**

**Sanskriti Group of Institutions, Beedupalli, Puttaparthi**

This Memorandum of Understanding (hereinafter referred to as this "MoU") is made effective on and from 09<sup>th</sup> day of October, 2018 (the "Effective Date")

**By And Between**

AIC-SKU Confederation, an Atal Incubation Centre established in Sri Krishnadevaraya University as a not for profit Section-8 company under companies Act 2013, with the support of Atal Innovation Mission, NITI Aayog, Govt of India, represented by its founder Director (hereinafter referred to as "AIC-SKU" which expression, where the context admits shall include its successors in interest and permitted assigns) of the

**FIRST PART**

**AND**

**Sanskriti School of Engineering**  
 Beedupalli Road, Prasanthnigram,  
**PUTTAPARTHI - 515 134.**  
 Anantapuramu (Dt) A.P.

*[Signature]*  
**Principal**



Sanskriti Group of Institutions, Beedupalli, Puttaparthi (hereinafter referred to as "SGI" which expression, where the context admits shall include its successors in interest and permitted assigns). SGI offers various undergraduate and postgraduate courses in engineering and management.

**WHEREAS**

1. SGI to develop dynamic and socially responsible business leaders possessing wisdom, positive attitude and impeccable character with the hallmarks such as innovation, initiative and teamwork of our people and our ability to anticipate and effectively respond to change and to create opportunity.
2. AIC-SKU is one of the premier Incubation Centre in the region identified by NITI Aayog, Govt of India and is engaged, inter-alia, in developing the entrepreneurial ecosystem in the region in diverse areas of science & technology.
  - a. Incubating technology based novel ideas
  - b. Promoting interaction with and resourcing technology and expertise from the incubatees
  - c. Creating jobs in rural sector through enterprise and entrepreneurship development.



**AIC-SKU Confederation – Atal Incubation Centre**  
(A Non-Profit Section-8 Company Supported by Atal Innovation Mission, NITI Aayog, Govt. of India)

The purpose of this Memorandum of Understanding is to provide a framework for the proposed collaboration

The Memorandum sets out the mutual agreement to the terms and conditions as set out herein, initially for a period of **one (01) year** starting from the Effective Date and extendable further on mutually agreeable term period. The parties may carry out Projects under this Agreement by executing mutually agreeable proposals.

### Technical / Entrepreneurial Activities

SGI will work closely with the AIC-SKU in the following activities for the students-

- Conduct SrujanaShibir programmes (Innovation Readiness Camps) in the SGI campus to motivate and create awareness about the entrepreneurship, start-ups and innovations.
  - Screening of novel and innovative ideas (Ideathons) and progress them to prototypes (Hackathons).
  - Providing time-to-time mentoring to students in converting their ideas into working prototypes.
  - Assist students in getting the IP rights to their products.
  - Give students access to the college facilities and infrastructure to enable them to prepare their prototypes.
- Support students in presenting models at various events.  
Develop the presentation skills in students.  
Financial assistance to the potential innovations to develop them into products and further into possible start-ups.

will spearhead the whole process of motivation, ideation, prototype development, necessary training through internships and events, facilitating IP rights and mentoring students towards start-ups.

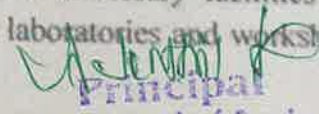
### Space & Basic Infrastructure

AIC-SKU will provide limited space, facilities and basic infrastructure in support of this initiative at AIC-SKU campus. AIC-SKU shall extend its office space and facilities for the conduction of different programs such as training, exhibition, and not for any other reasons.

SGI shall provide the necessary space, manpower assistance and necessary facilities to conduct the programmes mentioned here. It also shall extend its laboratories and workshop for the students to develop their products.

### Deliverables

- Generating at least 50 innovative ideas each year.
- Translation of at least 25 ideas into prototypes each year.

  
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Sanskriti School of Engineering  
Beedupalli Road, Prasanthingram,  
PUTTAPARTHI - 515 134.  
Anantapuramu (Dt) A.P.



**AIC-SKU Confederation -- Atal Incubation Centre**  
 (A Non-Profit Section-8 Company Supported by Atal Innovation Mission, NITI Aayog, Govt. of India)

3. Development of at least 06 patentable products each year.
4. Submission of at least 03 patents per year.

**Outcomes**

This MoU through the concerted effort from both parties anticipate the following outcomes-

1. Creation of entrepreneurship ecosystem in the SGI campus that motivates students to think out of the box innovations.
2. Generation of novel ideas from students relevant to local problems.
3. Translation of academic projects potential business models and
4. Creation of new IP assets.

**Financial Implications**

AIC-SKU shall bear expenses for training activities, motivation sessions and Ideathon contests organised at AIC-SKU. And for such events organised at SGI, both the parties shall organise on mutually agreeable way.

The logistics and material expenses related to students' innovations shall be borne by SGI. The IPR and prototyping expenses for product protection and development shall be borne by AIC-SKU.

**Consultancy**

Time to time involvement of external expert for technical guidance and marketing expertise shall be decided by both the parties on mutually agreeable terms. The financial implications for this will be at the scope of AIC-AKU and SGI.

**Smart Village Adaption**

Both parties share a common vision of seeing the development of nation through technology, innovation and enterprise development. In this common endeavour, a Smart Village development has been envisaged wherein a village/panchayat shall be adapted. In this adaption programme, both parties shall have specific roles and common deliverables which shall be drafted in a separated MoU. The following roles are specified but not exclusive to either parties and can be changed as per the need in the specific MoU-

**I. AIC-SKU**

- a. Meet the villagers and understand the problems that need technological interventions and novel products

Identify the ideas and map them for the solutions required in the selected village.

Develop strategy to implement the innovative solutions in village.

Educate and create enterprise ecosystem in the village.



*[Signature]*  
Principal

Sanskriti School of Engineering  
 Beedupalli Road, Prasanthingram,  
 PUTTAPARTHI - 515 134.  
 Anantapuramu (Dt) A.P.





- Identify the village/panchayat and arrange the meeting with Village authorities
- Scout the students with innovative solutions
- Facilitate the logistics of the students to the village location
- Assist AIC-SKU in implementing the technologies through their faculty.

**Intellectual Property**

**Background IP:** The Parties recognize and acknowledge that the ownership of the background IP belonging to each party will exclusively belong to that party.

Any intellectual property arising out of the joint effort of the parties will be jointly shared. However, the ownership of such IP shall rest with SGI. The percentage of royalty/revenue from the patented product/technology shall be shared between the inventors and SGI. AIC-SKU shall be honoured for its services towards IP development by extending mutually agreeable royalty from the revenues from the invention subject to minimum of 10 % of total revenue or equity of 5% in the start-up company that own the technology/product. The financial implications towards patent process such as application, examination and others shall be borne by both the parties on 50:50 basis subject to a maximum of Rs. 40,000 per patent by AIC-SKU.

For filings outside of India, parties will enter into separate agreement. AIC-SKU shall be entitled to use the results for academic and research purposes. No commercial use or sub-license is permitted without the other party's written consent.

Innovations for IPR filing will be screened and selected based on the recommendation of committees at SGI and further approval by AIC-SKU committee constituted to review the patentability of the submitted applications.

**Resolution of Disputes and Governing Law:**

In the event of any dispute between AIC-SKU and SGI, written inputs regarding the dispute shall be provided to the other party. Such dispute or differences shall be resolved amicably by mediation and discussion between the Parties. If not amicably settled within sixty (60) days of the dispute or claim arising, such dispute or claim shall be decided by a sole arbitrator appointed mutually in accordance with the provisions of the Indian Arbitration & Conciliation Act, 1996 (as amended). This Agreement shall be governed by Indian laws and the parties agree to submit to the exclusive jurisdiction of the courts at Anantapur.

*(Signature)*  
Principal

Janskriti School of Engineering  
 Beedupalli Road, Prasanthingram,  
 PUTTAPARTHI - 515 134.  
 Anantapuramu (Dt) A.P.



for a period of three years from the date of termination of this Agreement, all information disclosed by the other party agrees to consider as confidential

in written or tangible form or, if orally disclosed confirmed in writing within thirty days  
disclosure and identified as confidential by the disclosing party.

the obligations above shall not extend to any confidential information for which the  
receiving party can prove that this information:

- is in the public domain at the time of disclosure or comes within the public domain without fault of the receiving party.
- is already known or become known to the receiving party
- is received from a third party having no obligations of confidentiality to the disclosing party,
- is independently developed by the receiving party; or
- is required to be disclosed by law or court order.

#### Force Majeure

In the event that either Party is delayed or impeded in the performance of its obligations  
under by any cause beyond its reasonable control it shall be entitled to such extension of  
time for such performance as may be fair and reasonable in all the circumstances.

#### Amendments to the MoU

Changes and/or deviations are likely to happen both in context and extent of the subject  
matters covered under this MoU. Any modifications to the agreement shall be considered  
only when accepted mutually in writing by both parties by signing amendment to the  
agreement.

#### Terms and Termination

This MoU, unless extended by mutual written agreement of the parties, shall expire 3 years  
after the effective date specified in the opening paragraph. This MoU may be amended or  
terminated or renewed earlier by mutual written agreement of the parties at any time. The  
agreement may not be assigned or transferred without the prior written consent of the other  
party to this agreement. This MoU is executed in duplicate with each copy being an official  
version of the Agreement and having equal legal validity. This MoU constitutes the entire  
and only MoU between the parties, and all prior negotiations, representations, agreements,  
and understanding are hereby superseded.

SIGNING BELOW, the parties, acting by their duly authorized officers, have caused this  
Memorandum of Understanding to be executed, effective as of the day and year first above  
written.



*A. Venkatesh*  
Principal

Sanskriti School of Engineering  
Beedupalli Road, Prasanthnigram,  
PUTTAPARTHI - 515 134,  
Anantapuramu (Dt) A.P.

TO THE HONORABLE MEMBER

TECHNICAL EDUCATION DEPARTMENT

Dr. S. S. Srinivas

Dr. A. Govind Rao

State Government Engineering College, Puttaparthi

07/06/2018

07/06/2018

Dr. S. S. Srinivas

Dr. A. Govind Rao

Dr. S. S. Srinivas

Dr. A. Govind Rao



Dr. A. Govind Rao  
Principal

Sanskriti School of Engineering  
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I.A.E.S.T.E India

The International Association for the Exchange of Students for Technical Experience  
IAESTE India 1<sup>st</sup> Floor, Innovation Centre, Manipal Institute of Technology,  
Manipal University, Manipal, Karnataka, India - 576 104

## Memorandum of Association between IAESTE-India and Sanskrithi Group of Institutions

This Memorandum of Association (MOA) is made between IAESTE-India, 1<sup>st</sup> Floor, Innovation Centre, Manipal Institute of Technology, Manipal University, Manipal, Karnataka, India - 576-104 who henceforth will be referred to as 'IAESTE-India' and Sanskrithi Group of Institutions, Sanskrithi School of Engineering, Beedupalli Knowledge Park, Prashanthi gram, Puttaparthi, Ananthapur (Dt) 515134 who henceforth will be referred to as 'University Employer'

### Terms for association: 'University Employer'

1. 'University Employer' agrees to associate with IAESTE-India through the student exchange program of IAESTE by providing internships to foreign students.
2. The number of interns and subject specialization will be decided by 'University Employer' as per its requirement and resources.
3. Final selection of the intern(s) will be at the sole discretion of 'University Employer'. 'University Employer' may choose to conduct interview via Telephone / Skype / Email to further evaluate candidate.
4. 'University Employer' will respond with the acceptance / rejection of an intern to IAESTE India within 10 working days (2 weeks), from the date of receiving the profile of a particular candidate.
5. 'University Employer' will pay a stipend of INR 15000 to 20000 to each intern per month that will cover their living cost such as accommodation, food, local conveyance etc. in India during the internship.

'University Employer' will provide the intern with accommodation facilities and/or will provide assistance in finding the most suitable accommodation in close proximity of the



*[Signature]*  
Principal  
Sanskriti School of Engineering  
Beedupalli Road, Prashanthi gram,  
PUTTAPARTHI - 515 134.  
Ananthapuramu (Dt) A.P.



**IAESTE**  
INDIA

**I.A.E.S.T.E India**

*The International Association for the Exchange of Students for Technical Experience*

IAESTE India, 1<sup>st</sup> Floor, Innovation Centre, Manipal Institute of Technology,  
Manipal University, Manipal, Karnataka, India - 576-104

Statement of Agreement

I Vijay Reddy (Representative's Name) on behalf of 'Cooperating Institution' hereby agree to the terms and conditions mentioned above. I hereby state that the terms and conditions of the MOA are agreeable on all counts, and will adhere to them.

(Representative of the Cooperating Institution)

(Head Corporate Relations IAESTE India)

(Signature)

(Signature)

Name : Vijay Reddy

Name : Angad Singh



: Chairman

Designation : Head Corporate Relations

Date : 3/12/2018

Sanskriti School of Engineering  
Beedupalli Road, Prasanthnagar,  
PUTTAPARTHI - 515 134.  
Anantapuramu (Dt) A.P.

MOA